**Decision-making Techniques**

**Winter Semester 2020/21**

**Lectures**

**1. Teacher**

mgr Karolina Kulińska-Jachowska LLB

Office hours: Thursday 11.30-12.30, room 501 (building A) or on MsTeams

Website: <https://prawo.uni.wroc.pl/user/18113>

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mgr Katsiaryna Beliakova

Office hours: online via MS Teams application on Wednesdays - 15:00-16:00

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**2. Time and place**

Video lectures on MS Teams in real time at 13.15 every Wednesday.

Please check your USOS and e-mail account weekly for updates.

Link: https://teams.microsoft.com/l/team/19%3a353b4317d2aa4616b5a6c76379c3fcba%40thread.tacv2/conversations?groupId=617b420e-182e-424c-a78c-68735cd9abbd&tenantId=2b71bef9-3b13-4432-b5f4-1f5ac2278d0c

Code for access: ufunj4f

**3. Outline**

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| **Date** | **Topic** |
| October 7th, 2020  Karolina Kulińska-Jachowska | Lecture 1: Introduction. Basic concepts. Types of decisions. |
| October 14th, 2020  Karolina Kulińska-Jachowska | Lecture 2. **Managerial decision-making**. Fundamentals of management and management functions. Decision-making conditions. Rational, administrative and behavioral decision-making model. |
| October 21st, 2020  Karolina Kulińska-Jachowska | Lecture 3. Judgements, decisions and rationality. *Homo oeconomicus* paradigm. Preference and choice. |
| October 28th, 2020  Karolina Kulińska-Jachowska | Lecture 4. Decision-making in Groups and Teams. Participatory decision-making. |
| November 4th, 2020  Karolina Kulińska-Jachowska | Lecture 5. Decision making under risk and uncertainty. |
| November 18th, 2020  Karolina Kulińska-Jachowska | Lecture 6. **Legal perspective of decision-making**. Decision-making process in United Nations system. |
| November 25th, 2020  Karolina Kulińska-Jachowska | Lecture 7. Decision-making in International Criminal Courts |
| December 2nd, 2020  Karolina Kulińska-Jachowska | Lecture 8. Decision-making in public administration – I (types and models) |
| December 9th, 2020  Karolina Kulińska-Jachowska | Lecture 9. Decision-making in public administration – II (methodology) |
| December 16th, 2020  Karolina Kulińska-Jachowska | Lecture 10. Decision-making process in FRONTEX |
| December 22nd, 2020  Katsiaryna Beliakova | Lecture 11. Levels of decision-making. Planning and decision-making. |
| January 13th, 2020  Katsiaryna Beliakova | Lecture 12. Goals in the process of decision-making |
| January 20th, 2020  Katsiaryna Beliakova | Lecture 13. **The psychology of decision-making I** |
| January 27th, 2020  Katsiaryna Beliakova | Lecture 14. The psychology of decision-making II |
| February 3rd, 2020  Katsiaryna Beliakova | Lecture 15. Revision before the exam |

**4. Final exam**

**Form:** Essay followed by a short oral exam in winter session. 3-5 pages, Times New Roman, font size – 12 + additional page with a list of sources.

**Date:** Final exams takes place during winter exam session – the precise date shall be announced on the faculty website in January

**Content:** List of topics will be announced after the last lecture (not later than by January 7th) on-line.

**5. Literature and other sources**

* Griffin R. W., Management (only selected chapters!) – latest edition.
* Hardman D., Judgment and Decision Making: Psychological Perspectives, Wiley & Sons – latest edition
* H. Courtney, D. Lovallo, C. Clarke. Deciding How to Decide. Harvard Business Review,  November 2013. [Electronic resource]. Mode of access: https://hbr.org/2013/11/deciding-how-to-decide
* Institute, Investments & Wealth, The Human Side of Decision Making: Thinking Things Through with Daniel Kahneman, PhD (August 1, 2012). Journal of Investment Consulting, Vol. 13, No.1, 5-14, 2012, Available at SSRN [Electronic resource]. Mode of access: https://ssrn.com/abstract=2144471
* V. Ricciardi. The Psychology of Risk: The Behavioral Finance Perspective. HANDBOOK OF FINANCE: VOLUME 2: INVESTMENT MANAGEMENT AND FINANCIAL MANAGEMENT, Frank J. Fabozzi, ed., John Wiley & Sons, pp. 85-111, 2008, Available at SSRN [Electronic resource]. Mode of access: https://ssrn.com/abstract=1155822

+ materials provided by teachers ☺